

Creating Global Solutions

AusBiotech2010
AUSTRALIA'S BIOTECHNOLOGY CONFERENCE

**National
Conference**

19 to 22 October 2010
Melbourne Convention and Exhibition Centre
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**Victoria
AUSTRALIA**

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Asia Pacific

AUSBIOTECH 2010 NATIONAL CONFERENCE SPEAKERS' PROFILE

Andrew Lysikatos CEO - Axxin

Andrew graduated from the University of Melbourne with an Honors Degree in Electrical and Electronic Engineering in 1986.

Andrew received his Master of Business Administration from the University of Melbourne Business School in 1992.

Andrew was Director of Transit at Integrian, a Research Triangle Park company in North Carolina. Prior to the Integrian acquisition Andrew was General Manager at Innovonics Limited in Australia, a publicly listed technology firm with a global market. In the three years at Innovonics the share price increased 10X, revenues increased 4X and a backlog of \$30M of business was secured.

Prior to joining Innovonics Andrew co-founded Vigilant Partners, a Managed Security Services company. This was acquired in 2003 by publicly listed Australian company.

Prior to Vigilant Partners was with Hewlett Packard for over 9 years in senior sales and product marketing positions gaining experience in identifying new product opportunities through to launching and developing sales and marketing channels. Whilst at Hewlett Packard Andrew was responsible for new high technology product opportunity in the North American market that achieved \$ 80 M in revenue within 18 months.

