

# Creating Global Solutions



19 to 22 October 2010  
Melbourne Convention and Exhibition Centre  
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## AUSBIOTECH 2010 NATIONAL CONFERENCE SPEAKERS' PROFILE

**Dr Frank Grams**  
**Executive Director**  
**Roche Partnering Asia**  
**Shanghai, China**

Frank has been instrumental in setting up the Shanghai office of Roche Pharma Partnering. The office is strengthening Roche's presence in the region and is mainly responsible for partnering activities in Korea, Singapore and Greater China including Taiwan and Hong Kong.

Prior to taking up this post, from 2006 Frank was Global Head, Drug Delivery Partnering, responsible for both the strategic and life-cycle management activities related to drug delivery partnering. Frank was a Global Alliance Director from 2002, managing pivotal research alliances such as Chugai, Evotec, SGX, Syrrx and Biotie. He has been involved in more than 100 transactions including product and technology deals, in- and out-licensing opportunities and also an acquisition. He is also one of the initiators of the Greater China Life Sciences Business Plan Competition SEED ([www.seedcompetition.com](http://www.seedcompetition.com)). Frank joined the Roche Pharma Partnering team as Head of Opportunity Surveillance in July 2001, having previously worked in various research functions in Roche and at Boehringer Mannheim GmbH.



Frank has a degree in chemistry from the University of Heidelberg and a Ph.D. from the Technical University of Munich within the group of Nobel laureate Robert Huber (Max-Planck-Institute for Biochemistry at Martinsried).

His more than 40 papers have been published in well known peer-reviewed journals such as Nature Structural Biology, Journal of Molecular Biology etc. and have been cited about a thousand times. Five of them have been cited even more than a hundred times. He is also the co-author on 19 patents and patent applications.