

Creating Global Solutions

AusBiotech2010
AUSTRALIA'S BIOTECHNOLOGY CONFERENCE

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Conference**

19 to 22 October 2010
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AUSBIOTECH 2010 NATIONAL CONFERENCE SPEAKERS' PROFILE

Jayson Slotnik
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Jayson Slotnik serves as Counsel in the firm's Government Strategies practice, where he advises clients on Medicare and Medicaid coverage, as well as reimbursement and coding issues covering medical devices, diagnostic tests, drugs, and biologics. Prior to joining Foley Hoag LLP, he worked as an Associate for other nationally renowned law firms advising both payors and innovators pertaining to Medicare and Medicaid payment and coverage issues.



Previously, Jayson served as the initial Director of Medicare and Medicaid Reimbursement at the Biotechnology Industry Organization (BIO), the principal trade organization for the global biotech industry, handling matters relating to insurance coverage, coding and payment of drugs and biologics. He regularly represented the industry before the Center for Medicare and Medicaid Services, as well as Congress regarding coverage and reimbursement issues. In addition, Jayson advised BIO members on business development issues and worked with the membership and affiliate groups to develop innovator friendly policies related to complex diagnostic tests and other medical therapies.

Prior to law school, Jayson gained extensive private sector healthcare experience. He worked as an epidemiologist designing scientific studies demonstrating clinical effectiveness of client products. As a senior analyst for a legislative firm, he monitored Medicaid and Medicare programs for healthcare technology clients with an eye towards expanding access to clients' therapies. He started his career as a reimbursement analyst for a pharmaceutical consulting firm counseling pharmaceutical and biotechnology companies on Medicare, Medicaid and other government reimbursement policies.