

# Creating Global Solutions



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Melbourne Convention and Exhibition Centre  
[www.ausbiotech2010.com.au](http://www.ausbiotech2010.com.au)



## AUSBIOTECH 2010 NATIONAL CONFERENCE SPEAKERS' PROFILE

**Karen Sinclair**  
**Principal**  
**Watermark Patent & Trade Mark Attorneys**

Karen Sinclair is a Registered Patent and Trade Mark Attorney and graduated from Monash University with majors in organic chemistry and microbiology as well as studies in biochemistry. Karen joined the profession in 1987 and has been a Principal of Watermark Patent & Trade Mark Attorneys since 1995, and Chairman of the firm since 2008.

Karen is actively involved in industry associations in her fields of expertise and takes a strong interest in the theory and practice of intellectual asset management as well as in technology transfer. She is President of the Licensing Executives Society of Australia and New Zealand. Karen has lectured in IP law and practice and in intellectual asset management in many places including Swinburne University of Technology, Monash University, Deakin University, RMIT University, Chartered Secretaries Australia, IP Australia and for VISTA, the industry body representing the vocational training sector in Victoria.

Karen is also heavily involved in training in the patent attorney profession. She is a Fellow of the Academy of the Institute of Patent and Trade Mark Attorneys, as well as a Senior Fellow in the Faculty of Law at the University of Melbourne. Karen teaches Validity and Interpretation of Patent Specifications and Patent Practice (Australian and international patent law and practice).

In 2007 Karen was appointed to a 3 year term on the Professional Standards Board for Patent and Trade Mark Attorneys by the Federal Minister for Industry.

She is a Member of the Australian Institute of Company Directors. She has broad experience in all fields of intellectual property and drafts, prosecutes and manages intellectual property particularly in the fields of chemical synthesis, pharmaceuticals, agrochemicals, and polymer chemistry. She has a particular interest in



assisting Australian companies to successfully extract value from their IP on an international scale, and has extensive international experience working with European and US based associates in achieving patent grants in those jurisdictions. Karen was Watermark's Practice Group Leader for the bioscience and chemical technology industries for nearly 15 years, and is based in Watermark's Melbourne office.