

# Creating Global Solutions

**AusBiotech2010**  
AUSTRALIA'S BIOTECHNOLOGY CONFERENCE

**National  
Conference**

19 to 22 October 2010  
Melbourne Convention and Exhibition Centre  
[www.ausbiotech2010.com.au](http://www.ausbiotech2010.com.au)

**Victoria  
AUSTRALIA**

**BioNet™**  
Asia Pacific

## AUSBIOTECH 2010 NATIONAL CONFERENCE SPEAKERS' PROFILE

**Nick Gatsios**  
**Managing Director & Executive Director (Australia)**  
**HealthLinx**

Nick is a co-founder of HealthLinx spinning the technology out of a leading Melbourne hospital in 2003. The company was privately funded for three years until Nick negotiated a reverse acquisition of an ASX listed company in late 2005. In February 2006 the transaction was completed with the company being re-capitalised to allow for the development of the OvPlex™ panel.

Nick was also co-founder of Teraform Advisory that was established in early 2001 to advise on the commercialisation of intellectual property emanating from universities and research institutes in Australia. He has been responsible for developing and establishing licence agreements and partnerships between appropriate partners which resulted in increased value of clients products/service and increased access to investment. Nick has an extensive network in local and international financial institutions with a strong focus in the US.

Nick has spent the past ten years building strong international networks and relationships that has facilitated the partnering and advancement of several products. Nick has been successful in securing over \$60 million in funding and grants. More recently Nick has been active in establishing distribution channels for HealthLinx in targeted jurisdictions and establishing trials for regulatory approvals for OvPlex™.

