

Creating Global Solutions

AusBiotech2010
AUSTRALIA'S BIOTECHNOLOGY CONFERENCE

**National
Conference**

19 to 22 October 2010
Melbourne Convention and Exhibition Centre
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**Victoria
AUSTRALIA**

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AUSBIOTECH 2010 NATIONAL CONFERENCE SPEAKERS' PROFILE

Robin Coleman **Principal** **PharmBio Deals**

Robin Coleman is an experienced global pharmaceutical industry executive. Robin worked for GlaxoSmithKline in London for 11 years, including 6 years as a Transactions Director in WorldWide Business Development. She was responsible for valuing, structuring and negotiating global licences with biotechs during one of GSK's most prolific dealmaking periods, 2001 to 2006.

On return to Melbourne, she launched her consultancy, PharmBio Deals. She has

been working with public and private Australian biotechs, including a permanent role at Advent Pharmaceuticals, for 4 years. Her work focuses on business and corporate development consulting, most specifically DealMaking – from business development strategy creation through to valuing, structuring and negotiation partnering deals.

Robin is a Fellow of the Institute of Chartered Accountants (FCA).

